

Funding & Fractional CFO for Climate Entrepreneurs

Founder-friendly working capital and financial advisory services to climate startups and SMBs.



Our Products



Fractional CFO

You have a growing climate business and need accurate data to make business-critical decisions.

Enduring Planet offers a full suite of services ranging from bookkeeping and accounting, live proforma models, FP&A, introductions to a network of investors, and more.

Enduring Planet's CFO services are built by climate entrepreneurs for climate entrepreneurs



Government Advance Funding

You've won a grant or contract from a state or federal agency, but the money won't be disbursed for months.

We'll provide you an advance against a portion of your receivables, at any time during your contract, with repayment tied to the disbursement of funds from the government agency.

You get the money you need to get building on the most founder-friendly terms out there.

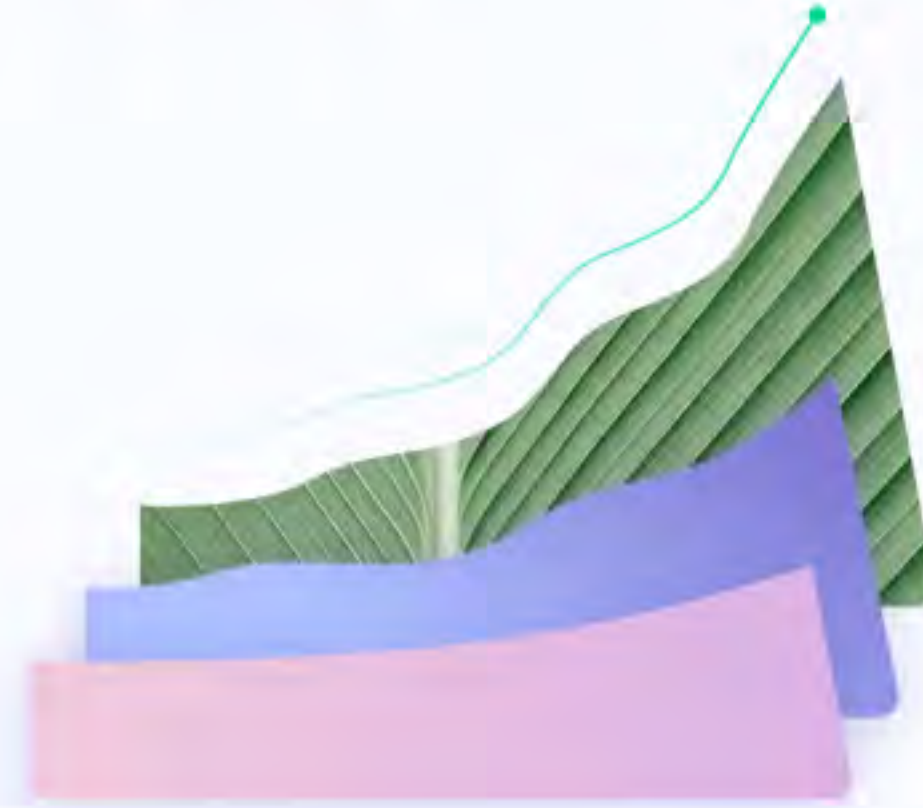
Fractional CFO Services



Enduring Planet CFO

General ledger

Net sales		
	2022	2023
Products	\$124,218	\$749,307
Services	\$35,040	\$194,810
Total net sales	\$159,258	\$944,117
Cost of sales		
	2022	2023
Products	\$87,119	\$95,879
Services	\$24,919	\$33,812
Total cost of sales	\$112,038	\$129,691



Bookkeeping and Accounting

High accuracy, low effort. Monthly bookkeeping, reconciliation, and reporting that's accurate, fast, and built for the complexities of your climate startup

Live Proforma

Purpose-built for you. Financial projections to help you and your investors understand key trends and drivers of success. Monthly tracking of KPIs that keep you in control.

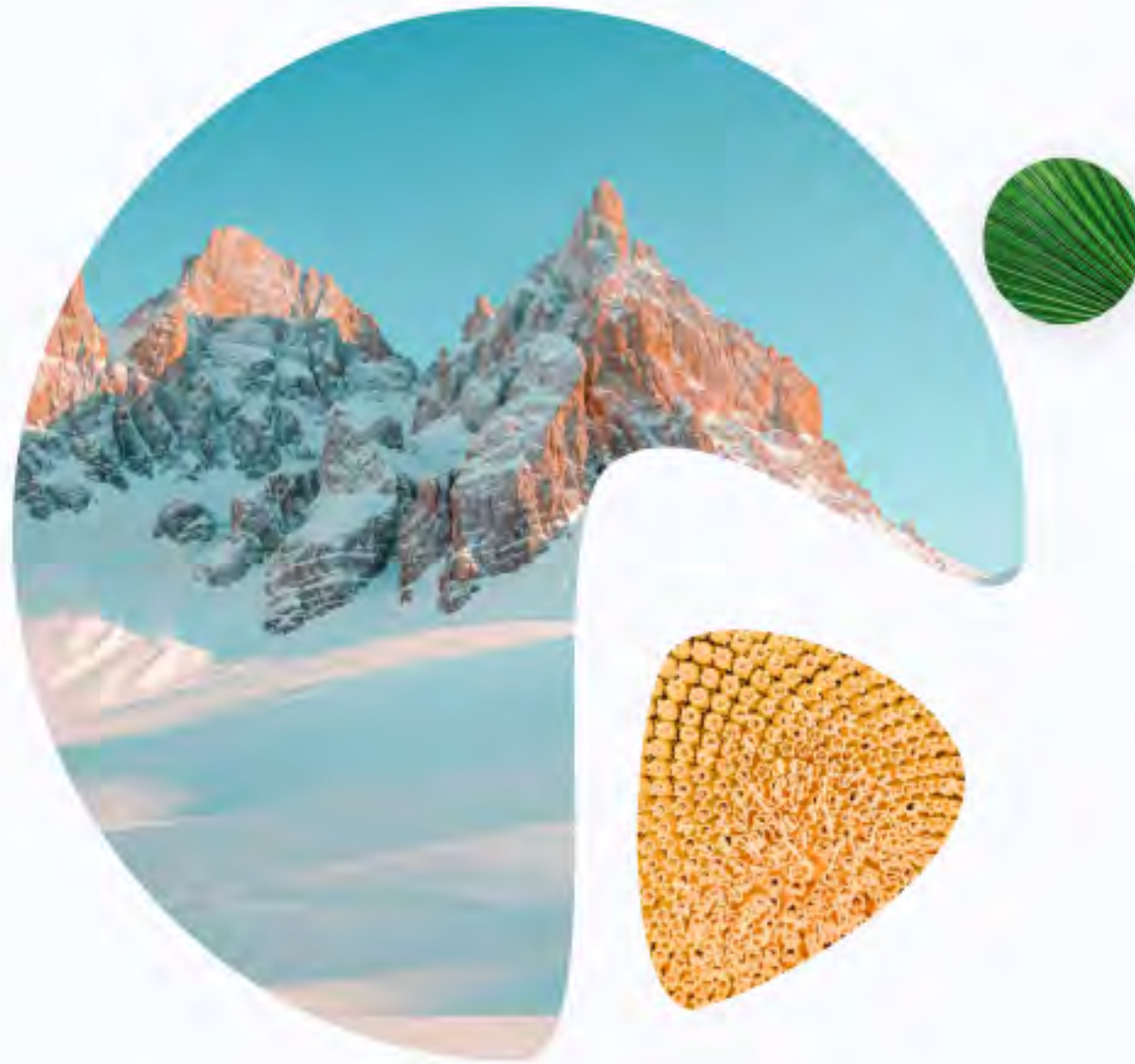
Expert Advice

Need to raise a round? Apply for grants? Access corporate debt to buy inventory or execute on a PO? Whatever your capital needs, our experts help you make the right decision.

Fundraising Network

Get connected to hundreds of investors. We work with VCs, financial institutions, family offices, and other ecosystem stakeholders across the capital spectrum. Our community is your community.

Our CFO Packages



BPA Members receive your first month free

Reach out to learn more:
bpa@enduringplanet.com



Bookkeeping & Accounting

- ✓ Monthly bookkeeping and reconciliation
- ✓ Monthly reporting on key metrics and KPIs
- ✓ Add-ons available for AP/AR, tax, grant reporting, etc

\$750/month



CFO

- ✓ Everything in Bookkeeping and Accounting
- ✓ Fully customized and live Pro-forma
- ✓ Variance analysis and Scenario Planning
- ✓ Monthly Investor reporting
- ✓ Access to our investor network, no cap to intros
- ✓ AP Management

\$2,500/month



Add-ons

Fundraising advisory support, capital strategy, runway planning, term sheet review, DCAA-compliant labor tracking, investor diligence support, and more

Government Advance



Get Your Money Sooner

With the Enduring Planet Government Advance, you don't need to wait months to get to work. We'll fund you now, and you don't need to repay anything until the government receivables hit your bank account.

Limited collateral. No personal guarantees. No dilution.

15 mins to apply, <1 week to get a term sheet.



Most Government Agencies are Eligible

Here are some we've worked with...



Department of Energy



NYSERDA



Department of Defense



USDA



California Energy
Commission



And many more

Government Advance

Key Deal Terms

Loan Size	\$100K to \$1M
Interest	16.5–18.5% APR
Fees	1.5% origination fee
Term	Up to 18 months
Advanced Rate	Up to 80%

BPA Members receive a .5% discount on origination fee

Reach out to learn more:
bpa@enduringplanet.com

Advance Funding Features

- No Personal Guarantees
- Limited Collateral
- No Hidden Fees
- No Dilution

